

Thomas Industrial Network and Ariba

Maximize Your Direct & Industrial MRO Activities



Next Steps

Whether you are a buyer interested in learning how to enable more Thomas suppliers or a seller interested in making your catalogs available to Ariba, an SAP company, buyers, there are several ways to learn more and take the next steps in realizing the benefits of the Thomas Industrial Network / Ariba alliance.

- (1) Have Ariba perform a spend profile analysis to determine which of your current suppliers are already enabled on ThomasNet.com by contacting your Customer or Account Executive
- (2) Visit Thomas's custom portal developed specifically for Ariba buyers to identify and enable suppliers within their Ariba realm: ariba.thomasnet.com
- (3) Begin posting your industrial direct and MRO category purchasing requests on Ariba Discovery for Thomas supplier follow-up: discovery.ariba.com (Coming soon)

Direct and industrial MRO purchasing and sales efforts have traditionally been manual and inefficient processes.

- Sellers and buyers are forced to access multiple, disconnected platforms that increase costs, impede adoption, and limit scope and coverage.
- Finding, connecting, and transacting with trading partners is often repetitive and time consuming, making the return on ecommerce investments challenging to realize.

Thomas Industrial Network and Ariba have joined forces to change all that.

The Thomas Industrial Network / Ariba Solution

An integral part of the way industrial buyers and sellers connect to do business for over 100 years, Thomas knows industrial buying and selling behavior. Now for the first time and exclusively with Ariba, Thomas is enabling their suppliers on the Ariba Network with their Navigator Marketplace. Driven by buyer demand, this will make Thomas supplier content – via catalogs – available to Ariba buyers across the Ariba Procurement suite including Ariba Procure-to-Pay, Procure-to-Order, and Procurement Content.

In addition, Thomas will provide sophisticated lead processing services to Ariba Discovery driving appropriate postings to the suppliers on ThomasNet.com most likely to meet the needs of the potential buyer. For buyers, this translates into greatly expanded match and response rates for direct and MRO spend category postings. For sellers this means more and better qualified leads from buyers in an active purchasing cycle.

Benefits of the Thomas Industrial Network / Ariba Alliance

For buyers, the partnership means better access to a larger number of Ariba-ready catalogs for direct and MRO spend buyers and more expertise in these categories on Ariba Discovery. As a result, buyers can expect faster spend adoption across far greater categories, increasing spend under management and resulting in more savings and improved process visibility. The alliance also allows buyers to collaborate more effectively with the internal stakeholders who are the traditional users of ThomasNet.com—engineers responsible for building and assuring adherence to detailed specifications, as well as externally with suppliers.

About Ariba, an SAP Company

Ariba is the world's business commerce network. Ariba combines industry-leading cloud-based applications with the world's largest Internet-based trading community to help companies discover and collaborate with a global network of partners. Using the Ariba® Network, businesses of all sizes can connect to their trading partners anywhere, at any time from any application or device to buy, sell and manage their cash more efficiently and effectively than ever before. Companies around the world use the Ariba Network to simplify inter-enterprise commerce and enhance the results that they deliver. Join them at: www.ariba.com

About Thomas Industrial Network

For more than 100 years, Thomas has been an integral part in the way industrial buyers and sellers connect to do business together throughout the sourcing and purchasing process. Today, Thomas continues this legacy with an innovative array of solutions to help suppliers and buyers achieve their business goals through the development, management and consumption of detailed product/services information integrated with and facilitated by leading web technologies. Two of our flagship offerings include: ThomasNet.com – the Internet's pre-eminent product/service sourcing and supplier discovery and selection platform and our Navigator Platform – designed to enable industrial manufacturers to manage and share product information via digital data and web functionality, including WebCAD publishing technology. Visit us at www.thomasnet.com

For sellers, this increased spend-capture results in more buyers on the Ariba Network and Ariba Discovery. More buyers ordering more easily from sellers through catalogs will result in higher order throughput. It also greatly expands the universe of qualified buyers seeking the goods and services provided by the Thomas supplier community, resulting in a greater number of highly qualified leads. And by increasing the number of buyers with whom they do business over the Ariba Network, Thomas suppliers will likely see lower processing costs, improvements in their cash flow management and increased customer retention.

All Categories > AC Gearmotors > Compare Items

Compare Items
Check one or more items to request information.



[larger image](#)

AC Gearmotors

Baldor AC Gearmotors are available in a wide variety of torques ranging from 15 to 627 in-lbs in both right angle and parallel shaft designs with industry standard mounting configurations. The Right Angle single reduction units feature an Internal Expansion Bladder and Mobil SHC634 Synthetic oil for long maintenance free operation. The Internal Expansion Bladder keeps the lubrication free of contaminants by eliminating the need to vent the gearbox and allows all position mounting. This feature is exclusive to Baldor.

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Request Information

Items	 GC24003 AC Gearmotors	 GC24302 AC Gearmotors	 GC24306 AC Gearmotors	 GC24307 AC Gearmotors
Product Family	AC Gears Motors			

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